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MARKETING - CHARTS – DOCUMENTATION

Underfloorheating - Radiator Heating - Plumbing - Fittings
Potable Water Systems - A/C - Water - Sewage - Gas
Distribution - Irrigation - Heating&Plumbing-Systems

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Mainpex starts partner-distribution with sliding sleeves (without O-ring)

KWD-globalpipe, 2008-02-26, No.271. (Fittings, sliding sleeves) A team of competent executives, dynamic field managers for Germany, Austria and Luxembourg, as well as motivated inside workers present themselves to the **official start of the company Mainpex GmbH & Co KG.**

Already in 2004, the **Maincor group** reached a rapid growth in the single divisions, mechanical engineering, pipe plants, as well as the production of plastic pipes for different applications. Now a **new division** that focuses as **specialist on a modern direct marketing system** in the domain pipe systems came up with Mainpex.

Mainpex customers achieve **professional support** by a forceful and experienced field staff team. Already in the offer phase, the customer achieves **technical courtesies on the homepage** by the **opportunity of a fast calculation for the dimensioning** of heating respectively sanitary pipes that is available online.

Thereby, the **Mainpex pipe systems can be offered in the Online-Shop**, telephonic, per fax, or personally with one of the members of the field staff. **More than 1.000.000 pieces** are waiting in the wings to be delivered out of the stock to the customer within 24 hours in Germany or Austria.

Extensive time and **cost advantages** for the customer result from eliminating the intermediary trade, and in contrast to the whole sale there always is a capable pipe specialist available.

Among an advanced multilayer pipe system with sliding sleeve fittings for the domains heating and sanitary, the customer can revert to a complete floor heating system. Alternatively, the customer can also achieve a complete program for the **pressing of metal pipe systems in c-steel or stainless steel**, at least with dimensions of 15 until more than 100 mm. And of course in the direct marketing, because direct always is

the most economical. **Mainpex exhibits on the fair SHK in Essen** for the first time.

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Uponor sells its sewer pipe business in Germany and the Czech Republic to Maincor



KWD-globalpipe, 2006-06-09, No.202. **Uponor divested its non-core central European gravity sewer pipe business**, including the business and assets of **Uponor Anger GmbH**, based in Marl, Germany, and its shareholding in its subsidiary company, **Uponor Czech s.r.o.**, to the German company, **Maincor GmbH & Co KG** of **Dieter Pfister**.

+ + + **Uponor Anger** manufactures and markets infrastructure products for the German and Czech markets. The divested business, part of the Uponor Europe - WES region, had annual net sales of **EUR 25m** in 2005. The deal will have a negative impact of about EUR 3m on



Uponor's second quarter earnings. No further financial details have been disclosed.

The divested businesses employ around **80 people** in Germany and the Czech Republic, and they will **all transfer to the new owner**. The divestment is consistent with the Uponor strategy of concentrating its infrastructure business on areas where it is possible to attain a leading market position in the medium term. Withdrawal from the central European gravity business will have no direct impact on the IE business in the UK or the Nordic countries.

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